

## Service Profile: IDI Professional Services

## **Needs Assessment**

#### **On-Site Evaluation**

ID Integration will support your company's implementation of the IUID requirements to permanently and uniquely identify parts using labels and direct part marking by performing a needs assessment of your current marking and manufacturing processes. The study will include an examination of all equipment and processes needed to provide an efficient and effective method of labeling and marking your parts.

#### **Documented Results**

The IUID Needs Assessment<sup>TM</sup> is written in report form, and is comprised of an engineering appraisal of the current plant operations, details of hardware/software required to provide a solution, a cost review and a plan of action for implementation of the solution. The report will outline technical, engineering and system requirements and recommendations needed to complete a successful labeling or parts marking initiative.

#### **Actions**

- Determine the best labeling or marking technique for a part or range of parts.
- Review the equipment needed to produce and decode the labels and direct part marks.
- Discuss the importance of mark quality and verification.
- Recommend new hardware and upgrades where necessary.
- Provide an analysis of the system components needed to provide the complete solution including labels and printers, marking equipment, scanners and imagers, verification systems, fixed reading systems, portable data collection units and wireless networking.
- Discuss how best to utilize the labels and marks into existing or new software applications, including inventory control, receiving, quality assurance and shipping.
- Provide an analysis on impact to the configuration management system.
- Detail cost of the proposed solution including hardware, software, engineering, installation, documentation and training.

## **On-Site Services**

#### **Installation & Training**

ID Integration provides a wide array of services for hardware & software installation, training, and process development. Our service rates are inclusive of all travel fees incurred by our staff members and therefore become more economical for multi-day services.

ID Integration requests that training class size generally be limited to 3 persons max. This can be increased by prior agreement with IDI depending on the product being installed.

#### **Advanced Training**

We have found that many users benefit from the chance to gain a working familiarity with hardware and software prior to extending their knowledge via more advanced formal classroom instruction.

IDI offers additional follow-up training classes. Advanced label/template creation, design and programming is covered along with training on marking & verification operations and IUID compliancy. Similar training rates would apply for these classes.

#### **Coursework Checklists**

IDI provides customers with detailed checklists which serve as a "report card" with two functions:



- Defines customer expectations of
- IDI prior to purchase of these services.
- Defines capabilities of customer's staff after training is complete



IDI also provides a "Pre-Install" checklist to ensure the most effective use of our time while on-site.

## **Template Design**

#### **Economic Advantages**

Maximize your productivity by letting IDI create your BarTender templates for MS Windows driver devices (thermal/RFID printers, industrial lasers, etc.).

- Keep production staff focused on production not layout or data.
  - ✓ Use IDI "Prompt at Print-Time" GUI forms for easy data input.
  - Or let IDI create data links to your external database files.
- Utilize our expertise with large nameplate specifications such as
  - ✓ Boeing BACN13A
  - ✓ Sikorsky SS9141
  - ✓ Lockheed/Boeing F22
- Prevent IUID data syntax errors of illegal characters, case, length, data structure with IDI's built-in data filters.

## **New Template Creation**

Initial template design services from IDI would require the creation of a completely new BarTender template file. Features include:

- Design of label/nameplate size and page layout & orientation for marking device & material defined by customer.
- Physical layout of data elements with customer defined font style & size, IUID data style and input source (external database or prompt field).
- IDI data filtering to control IUID data syntax & structure.
- Template filename & version control.

## **Template Modification**

One major advantage of purchasing IDI template design services is that customers can generally learn to modify existing templates faster than create them from scratch. IDI does, however, still provide template file modification services if desired.

The level of effort in template design modification depends on whether new data fields or geometry are being added, size & position is changed, or if only simple font style changes are requested. IDI provides 2 different levels of template modification services to accommodate these needs.



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Ordering Information		ID Integration, Inc.
IDI Ordering P/N (contact IDI for -xxx suffix)	Description & Pricing	13024 Beverly Park Rd; Ste104 Mukilteo, WA 98275
On-Site Needs Assessment (Travel Included)		Equipment Sales & Services: Phone: (425) 438-2533
SVPSIDI-xxx	Timeframe, team, and topic definition requires preliminary planning with customer. Call IDI at (425)438-2533 to begin this process today.	Fax: (425) 438-8764  http://www.id-integration.com
On-Site Installation & User Training (Travel Included)		ID Integration, and the ID Integration logo are trademarks of ID Integration, Inc. All other trademarks mentioned herein are the
SVPSIDI-101	1-Day, 1-Instructor \$3,300	property of their respective owners.  Service descriptions represent ID Integration design objectives and are provided for comparative purposes; actual features may vary based on customer request. Specifications, part numbers, and pricing are subject to change without notice. For updates & other related info, please call (425) 438-2533, or check <a href="http://www.id-integration.com/services">http://www.id-integration.com/services</a>
SVPSIDI-102	2-Day, 1-Instructor \$4,950	
SVPSIDI-103	3-Day, 1-Instructor \$6,600	
SVPSIDI-104	4-Day, 1-Instructor \$8,250	
SVPSIDI-105	5-Day, 1-Instructor \$9,900	
On-Site Installation & User Training (Labor Only Option)		intp://www.id-integration.com/convices
SVPSIDI-101L	Daily Labor Rate, 1-Instructor \$1500	
SVPSIDI-101T	Travel Labor Rate, 1-Instructor \$95/hr	
SVPSIDI-101X	Travel Expenses Billed at cost	
Marking Template Design Service (BarTender or Other Software)		
SVPSIDI-TD1	New Custom Layout including size, orientation, and data elements. Includes programming of data filters, links to external database, and/or data input GUI development, Single Template \$995	
SVPSIDI-TDH	Online Class Hourly Rate. Unlimited viewers, with screen sharing. Free preliminary phone consultation with IDI to discuss template need. Then scheduled webinar demonstrates template creation with data links. Resulting template files are emailed to customer at conclusion. Returning online customers receive 15% discount. \$300	